



United States  
Securities and Exchange Commission  
Washington, D.C. 20549

**FORM 8-K/A**  
(Amendment No. 1)

Current Report Pursuant to  
Section 13 or 15(d) of the Securities Exchange Act of 1934

September 28, 2007  
(Date of Report)

**ULTRALIFE BATTERIES, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State of incorporation)

**000-20852**  
(Commission File Number)

**16-1387013**  
(IRS Employer Identification No.)

**2000 Technology Parkway, Newark, New York**  
(Address of principal executive offices)

**14513**  
(Zip Code)

**(315) 332-7100**  
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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**Explanatory Note:** This Current Report on Form 8-K/A is being filed to amend Item 9.01 of the Current Report on Form 8-K filed by Ultralife Batteries, Inc. (the "Registrant") on October 4, 2007. In accordance with the instructions to Item 9.01 of Form 8-K, this amendment provides (1) the audited and unaudited historical financial statements of the business acquired, as required by Item 9.01(a) of Form 8-K, as well as (2) the unaudited pro forma financial information for the combination of the Registrant and the business acquired, using the Registrant's fiscal reporting periods, as required by Item 9.01(b) of Form 8-K and Article 11 of Regulation S-X. As previously reported, the business acquired by the Registrant consisted of all of the issued and outstanding shares of common stock of Innovative Solutions Consulting, Inc.

## **TABLE OF CONTENTS**

[Item 9.01 Financial Statements and Exhibits](#)

[SIGNATURES](#)

[EX-23.1](#)

[EX-99.1](#)

[EX-99.2](#)

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## [Table of Contents](#)

### **Item 9.01 Financial Statements and Exhibits.**

#### **(a) Financial Statements of Business Acquired.**

As required by Item 9.01(a) of Form 8-K, the audited financial statements of Innovative Solutions Consulting, Inc. as of and for the fiscal year ended December 31, 2006 and the unaudited financial statements of Innovative Solutions Consulting, Inc. as of and for the six months ended June 30, 2007 and 2006 are attached together as Exhibit 99.1 to this Current Report.

#### **(b) Pro Forma Financial Information.**

As required by Item 9.01(b) of Form 8-K, the pro forma financial information of the Registrant, reflecting the acquisition of all of the issued and outstanding shares of common stock of Innovative Solutions Consulting, Inc., for the fiscal year ended December 31, 2006 and as of and for the six months ended June 30, 2007 is attached as Exhibit 99.2 to this Current Report.

#### **(d) Exhibits.**

- 23.1 Consent of Bonadio & Co., LLP
  - 99.1 Financial Statements of Innovative Solutions Consulting, Inc.
  - 99.2 Unaudited Pro Forma Condensed Combined Financial Information for Ultralife Batteries, Inc.
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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Amendment No. 1 to the Current Report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 31, 2007

ULTRALIFE BATTERIES, INC.

/s/ Robert W. Fishback

Robert W. Fishback

Vice President – Finance and Chief Financial Officer

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We hereby consent to the incorporation by reference in the Registration Statements on Form S-3 (Nos. 333-67808, 333-90984, 333-110426 and 333-136742) and Form S-8 (Nos. 333-31930, 333-60984, 333-114271, 333-117662, 333-136737 and 333-136738) of Ultralife Batteries, Inc. of our report dated October 19, 2007 relating to the financial statements of Innovative Solutions Consulting, Inc. as of and for the year ended December 31, 2006, which appears in the Current Report on Form 8-K of Ultralife Batteries, Inc. filed with the Securities and Exchange Commission on October 4, 2007, as amended.

/s/ Bonadio & Co., LLP

Rochester, New York

October 31, 2007

Exhibit 99.1

**INNOVATIVE SOLUTIONS CONSULTING, INC.**

**Financial Statements  
as of December 31, 2006  
Together with  
Independent Auditors' Report**

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## INDEPENDENT AUDITORS' REPORT

To the Shareholders of  
Innovative Solutions Consulting, Inc.:

We have audited the accompanying balance sheet of Innovative Solutions Consulting, Inc. (a Maryland S-Corporation) as of December 31, 2006 and the related statements of operations, changes in shareholders' equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Innovative Solutions Consulting, Inc. as of December 31, 2006, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

/s/ Bonadio & Co., LLP

Rochester, New York  
October 19, 2007

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**INNOVATIVE SOLUTIONS CONSULTING, INC.**

**BALANCE SHEETS**

	December 31, 2006	June 30, 2007 (Unaudited)
<b>ASSETS</b>		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 166,186	\$ 104,145
Accounts receivable	352,968	346,912
Contract retainages receivable	5,767	1,299
Accounts receivable — other	70,341	—
Costs and earnings in excess of billings on contracts in process, net	168,219	49,218
Inventory	116,460	116,460
Prepaid expenses	<u>32,399</u>	<u>27,011</u>
Total current assets	912,340	645,045
PROPERTY AND EQUIPMENT, net	<u>888,562</u>	<u>828,832</u>
	<u>\$1,800,902</u>	<u>\$1,473,877</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
CURRENT LIABILITIES:		
Lines-of-credit	\$ 360,000	\$ 510,000
Accounts payable and accrued expenses	433,536	415,060
Notes payable — related party	111,968	63,486
Current portion of capital lease obligation	20,231	17,717
Current portion of long-term debt	<u>86,685</u>	<u>110,572</u>
Total current liabilities	<u>1,012,420</u>	<u>1,116,835</u>
LONG-TERM LIABILITIES:		
Capital lease obligation, net of current portion	12,408	4,388
Long term debt, net of current portion	<u>276,332</u>	<u>208,822</u>
Total long-term liabilities	<u>288,740</u>	<u>213,210</u>
Total liabilities	<u>1,301,160</u>	<u>1,330,045</u>
SHAREHOLDERS' EQUITY:		
Common stock	1,074	1,074
Additional paid-in capital	130,076	143,564
Retained earnings (deficit)	<u>368,592</u>	<u>(806)</u>
Total shareholders' equity	<u>499,742</u>	<u>143,832</u>
Total liabilities and shareholders' equity	<u>\$1,800,902</u>	<u>\$1,473,877</u>

The accompanying notes are an integral part of these statements.

**INNOVATIVE SOLUTIONS CONSULTING, INC.**
**STATEMENTS OF OPERATIONS**

	Year Ended	Six Months Ended	
	December 31, 2006	2006	June 30, 2007
		(Unaudited)	
CONTRACT REVENUE	\$ 3,738,135	\$ 1,819,259	\$ 1,121,785
COST OF CONTRACT REVENUE	<u>(4,363,133)</u>	<u>(2,686,757)</u>	<u>(1,103,253)</u>
Gross profit (loss)	(624,998)	(867,498)	18,532
OPERATING EXPENSES:			
Selling, general and administrative expenses	(396,307)	(217,652)	(130,718)
Research and development	<u>(367,977)</u>	<u>(335,146)</u>	<u>(210,221)</u>
	<u>(764,284)</u>	<u>(552,798)</u>	<u>(340,939)</u>
Loss from operations	<u>(1,389,282)</u>	<u>(1,420,296)</u>	<u>(322,407)</u>
OTHER INCOME (EXPENSE):			
Interest income	5,999	5,090	210
Gain on disposal of property and equipment	1,897	1,897	—
Other income, net	—	8,774	22,071
Interest expense	<u>(37,870)</u>	<u>(7,389)</u>	<u>(29,272)</u>
Total other expense, net	<u>(29,974)</u>	<u>8,372</u>	<u>(6,991)</u>
NET LOSS	<u>\$ (1,419,256)</u>	<u>\$ (1,411,924)</u>	<u>\$ (329,398)</u>

The accompanying notes are an integral part of these statements.

**INNOVATIVE SOLUTIONS CONSULTING, INC.**

**STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**

	Common Stock		Paid In Capital	Retained Earnings	Total
	Shares	Amount			
BALANCE, January 1, 2006	106.31938	\$ 1,063	\$ 96,847	\$ 1,979,348	\$ 2,077,258
100/1 stock split, par value \$.10, 100,000 shares authorized	10,525.61862	—	—	—	—
Sale of stock	105.623	11	6,031	—	6,042
Stock-based compensation	—	—	27,198	—	27,198
Net loss	—	—	—	(1,419,256)	(1,419,256)
Distributions to shareholders	—	—	—	(191,500)	(191,500)
BALANCE, December 31, 2006	10,737.561	1,074	130,076	368,592	499,742
Stock-based compensation (Unaudited)	—	—	13,488	—	13,488
Net loss (Unaudited)	—	—	—	(329,398)	(329,398)
Distributions to shareholders (Unaudited)	—	—	—	(40,000)	(40,000)
BALANCE, June 30, 2007 (Unaudited)	<u>10,738</u>	<u>\$ 1,074</u>	<u>\$ 143,564</u>	<u>\$ (806)</u>	<u>\$ 143,832</u>

The accompanying notes are an integral part of these statements.

**INNOVATIVE SOLUTIONS CONSULTING, INC.**
**STATEMENTS OF CASH FLOWS**

	Year Ended December 31, 2006	Six Months Ended June 30,	
		2006	2007
(Unaudited)			
<b>CASH FLOW FROM OPERATING ACTIVITIES:</b>			
Net loss	\$(1,419,256)	\$(1,411,924)	\$(329,398)
Adjustments to reconcile net loss to net cash flow from operating activities:			
Depreciation	137,913	74,887	83,001
Gain on disposal of property and equipment	(1,897)	(1,897)	—
Stock-based compensation	27,198	—	13,488
Changes in:			
Accounts receivable	1,568,014	1,489,972	6,056
Costs and earnings in excess of billings, net	(361,449)	(273,761)	119,001
Contract retainages receivable	353,532	(82,435)	4,468
Accounts receivable — other	(63,196)	—	70,341
Inventory	(116,460)	—	—
Prepaid expenses	(15,775)	(3,103)	5,388
Accounts payable and accrued expenses	(164,655)	207,357	(18,476)
Pension plan payable	(36,250)	(3,175)	—
	<u>(92,281)</u>	<u>(4,079)</u>	<u>(46,131)</u>
<b>CASH FLOW FROM INVESTING ACTIVITIES:</b>			
Proceeds from sale of property and equipment	8,431	8,431	—
Purchase of property and equipment	<u>(363,909)</u>	<u>(40,250)</u>	<u>(23,271)</u>
Net cash flow from investing activities	<u>(355,478)</u>	<u>(31,819)</u>	<u>(23,271)</u>
<b>CASH FLOW FROM FINANCING ACTIVITIES:</b>			
Borrowings on line-of-credit, net	360,000	300,000	150,000
Proceeds from note payable — related party	120,000	—	35,000
Repayments of note payable — related party	(8,032)	—	(48,482)
Proceeds from borrowings of long-term debt	327,873	327,443	—
Repayments of long-term debt	(56,878)	(13,793)	(78,623)
Repayments of capital lease obligation	(24,518)	(12,259)	(10,534)
Proceeds on sale of common stock	6,042	—	—
Shareholder distributions	<u>(191,500)</u>	<u>(169,500)</u>	<u>(40,000)</u>
Net cash flow from financing activities	<u>532,987</u>	<u>431,891</u>	<u>7,361</u>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>85,228</b>	<b>395,993</b>	<b>(62,041)</b>
CASH AND CASH EQUIVALENTS — beginning of year	<u>80,958</u>	<u>80,958</u>	<u>166,186</u>
CASH AND CASH EQUIVALENTS — end of year	<u>\$ 166,186</u>	<u>\$ 476,951</u>	<u>\$ 104,145</u>

The accompanying notes are an integral part of these statements.

**INNOVATIVE SOLUTIONS CONSULTING, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**DECEMBER 31, 2006 (AUDITED) AND JUNE 30, 2007 AND 2006 (UNAUDITED)**

**1. THE COMPANY**

Innovative Solutions Consulting, Inc. (the Company) is a privately held business headquartered in Southern Maryland. The Company provides a full range of engineering and technical services for communication electronics systems to the Department of Defense, other governmental agencies, and prime contractors with government agencies. The Company's expertise includes requirements definition, system and sub-system design, prototype development, fabrication, integration, testing, evaluation, fielding and life cycle logistical support.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Accounting**

The financial statements of the Company have been prepared in conformity with accounting principles generally accepted in the United States.

**Unaudited Interim Financial Statements**

Data and information as of June 30, 2007 and 2006 and for the six-month periods then ended are unaudited. In the opinion of management, the unaudited financial statements include all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the results of operations for these periods.

**Cash and Cash Equivalents**

Cash and cash equivalents consists of bank demand deposit and money market accounts. These accounts may, at times, exceed federally insured limits. The Company has not experienced any losses in these accounts and believes it is not exposed to any significant credit risk with respect to cash and equivalents.

**Accounts Receivable**

The Company provides credit in the normal course of business to the majority of its customers and generally does not require collateral. The Company's main source of revenue is generated from contracts with government agencies. Consequently, the Company's ability to collect amounts billed on contracts is affected by government funding, maintaining security clearances for its offices and employees, and meeting the acceptance conditions and time tables for deliverables called for in contracts. The Company maintains an allowance for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. The allowance for doubtful accounts is based on past credit history with customers, known and inherent collection risks, and the factors noted above. No allowance for doubtful accounts was deemed necessary at December 31, 2006 or June 30, 2007.

**Inventory**

Inventory consists of work-in-process and is stated at the lower of cost or market.

**Property and Equipment**

Property and equipment is stated at cost. Depreciation is provided using the straight-line method over the estimated useful life of the related assets, which range from three to ten years. Maintenance and repairs are charged to operations as they are incurred.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Impairment of Long-Lived Assets

The Company assesses all of its long-lived assets for impairment when events or circumstances indicate their carrying amounts may not be recoverable. This is accomplished by comparing the expected undiscounted future cash flows of the assets with the respective carrying amount as of the date of assessment. Should aggregate future cash flows be less than the carrying value, a write-down would be required, measured as the difference between the carrying value and the fair value of the asset. When required, fair value is estimated either through independent valuation or as the present value of expected discounted future cash flows. If the expected undiscounted future cash flows exceed the respective carrying amount as of the date of assessment, no impairment is recognized. No impairment of long-lived assets was recognized in 2006 or for the six-month period ended June 30, 2007 or 2006.

### Revenue Recognition

The Company recognizes revenue from fixed price engineering contracts on the percentage-of-completion method, measured by the percentage of actual costs incurred to total estimated costs. The aggregate of costs and earnings on uncompleted contracts in excess of related billings is shown as a current asset, and the aggregate of billings on uncompleted contracts in excess of related costs incurred and earnings recognized is shown as a current liability in the accompanying balance sheet.

Time and material contract revenues are recognized as work progresses through monthly billings of time and materials as they are applied to the work pursuant to the terms in the respective contract.

The Company recognizes revenue on defense job order contracts when the assembled product is delivered and accepted under the terms of the respective contract.

Contract costs include all direct costs and those indirect costs related to contract performance. General and administrative costs are charged to expense as incurred. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions and estimated profitability, including those arising from contract penalty provisions and final contract settlements, may result in revisions to costs and revenues and are recognized in the period in which the revisions are determined.

The Company recognized \$70,341 in revenue during 2006 related to a settlement agreement entered into with a customer to resolve a dispute over costs incurred under a government contract.

### Research and Development Costs

The Company expenses research and development costs when incurred.

### Stock-Based Compensation

The Company accounts for stock-based compensation in accordance with Statement of Financial Accounting Standards (SFAS) No. 123(R), *Share-Based Payment*. SFAS No. 123(R) requires the company to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award and to record compensation cost for all stock awards granted after the effective date and for awards modified, repurchased, or cancelled after that date. That compensation cost is recognized in the statement of operations over the period during which the employee is required to provide service in exchange for the award – the requisite service period. The grant-date fair value of employee stock options is estimated using option-pricing models. SFAS No. 123(R) became effective for the Company in 2006. The Company recorded stock-based compensation totaling \$27,198 and \$13,488 during the year ended December 31, 2006 and the six-month period ended June 30, 2007, respectively, as a result of implementing SFAS No. 123(R). No stock-based compensation was recorded for the six-month period ended June 30, 2006.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Income Taxes

The Company received approval from the Internal Revenue Service to file as an S Corporation for the year 2001 and thereafter. As such, the profit or loss of the Company is reported in the shareholders' personal tax returns.

### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

## 3. CONTRACTS

Costs and estimated earnings on uncompleted fixed price contracts are as follows as of:

	December 31, 2006	June 30, 2007 (Unaudited)
Costs incurred on fixed price contracts	\$ 562,941	\$ 254,345
Estimated earnings on fixed price contracts	<u>45,483</u>	<u>11,067</u>
	608,424	265,412
Billings to date	<u>(440,205)</u>	<u>(216,194)</u>
	<u>\$ 168,219</u>	<u>\$ 49,218</u>

The above amount is included in "costs and earnings in excess of billings on contracts in process, net" in the accompanying balance sheet.

## 4. INVENTORY

Inventory consists of costs associated with a project in fabrication by the Company for resale to the United States Navy and Marines. Costs included in inventory include direct materials, supplies, subcontract costs, direct labor and applied overhead, and were as follows at both December 31, 2006 and June 30, 2007 (Unaudited):

Equipment, material and supplies	\$ 24,459
Subcontract costs	62,500
Labor	20,441
Overhead applied	<u>9,060</u>
	<u>\$116,460</u>

## 5. PROPERTY AND EQUIPMENT

Property and equipment consists of the following at:

	December 31, 2006	June 30, 2007 (Unaudited)
Office furniture, equipment and software	\$ 475,189	\$ 475,189
Vehicles	55,809	55,809
Capital lease property	105,444	105,444
Shop furniture and equipment	325,092	325,092
Demonstration unit	367,294	390,565
Leasehold improvements	55,154	55,154
	<u>1,383,982</u>	<u>1,407,253</u>
Less: Accumulated depreciation	<u>(495,420)</u>	<u>(578,421)</u>
	<u>\$ 888,562</u>	<u>\$ 828,832</u>

Depreciation expense totaled \$137,913 during the year ended December 31, 2006, of which \$113,946 was included in cost of contract revenue in the accompanying statement of operations. Depreciation expense totaled \$59,730 and \$74,887 for the six-month period ended June 30, 2007 and 2006, respectively.

## 6. LINES-OF-CREDIT

The Company has a \$1,000,000 revolving line-of-credit and an overdraft protection of \$100,000 with Bank of America. The principal shareholder of the Company has guaranteed these credit lines. The lines-of-credit are secured with a blanket lien covering all assets of the Company and has been renewed through September 30, 2007, at which time the balance was repaid and the agreement was terminated.

The revolving line-of-credit is due upon demand and bears interest at the LIBOR rate plus 2.25%. At December 31, 2006 and June 30, 2007, the Company had an outstanding balance of \$360,000 and \$510,000, respectively, under the terms of this agreement.

### Cash Paid For Interest

Cash paid for interest under all financing arrangements, including capital lease obligations and long-term debt, totaled approximately \$35,000 during 2006. Cash paid for interest totaled approximately \$29,000 and \$7,000 during the six-month period ended June 30, 2007 and 2006, respectively.

## 7. CAPITAL LEASE ARRANGEMENTS

In 2004, the Company entered into certain financing arrangements for equipment under leases accounted for as capital leases during 2004. These capitalized lease obligations will expire over various years through 2008. The economic substance of these leases is that the Company is financing services and acquiring equipment through the leases and accordingly, the services have been expensed, the equipment is recorded as assets and the leases are recorded as liabilities.



## 7. CAPITAL LEASE ARRANGEMENTS (Continued)

The following is an analysis of the leased assets included in property and equipment at:

	December 31, 2006	June 30, 2007 (Unaudited)
Equipment under capital lease	\$ 105,444	\$105,444
Less: Accumulated depreciation	<u>(46,369)</u>	<u>(53,983)</u>
	<u>\$ 59,075</u>	<u>\$ 51,461</u>

Future minimum lease payments under capital leases are as follows at:

	December 31, 2006	June 30, 2007 (Unaudited)
2007	\$ 21,674	\$ 19,762
2008	<u>12,771</u>	<u>4,389</u>
	34,445	24,151
Less: Amounts representing interest	<u>(1,806)</u>	<u>(2,046)</u>
	<u>\$ 32,639</u>	<u>\$ 22,105</u>

## 8. LONG-TERM DEBT

Long-term debt consisted of the following at:

	December 31, 2006	June 30, 2007 (Unaudited)
Note payable to Bank of America, due in monthly installments of \$317, including interest at 5.76%, through July 2008. The note is personally guaranteed by the Company's principal shareholder and is secured by the related vehicle.	\$ 5,746	\$ 3,990
Note payable to Bank of America, due in monthly installments of \$1,243, including interest at 6.34%, through December 2009. The note is personally guaranteed by the Company's principal shareholder and is secured by the related equipment.	40,592	34,349
Note payable to Bank of America, due in monthly installments of \$757, including interest at 6.34%, through September 2009. The note is personally guaranteed by the Company's principal shareholder and is secured by the related equipment.	22,908	19,029

## 8. LONG-TERM DEBT (Continued)

	December 31, 2006	June 30, 2007 (Unaudited)
Note payable to Ford Motor Credit Corp., due in monthly installments of \$1,123, including interest at 0.90%, through March 2009. The note is personally guaranteed by the Company's principal shareholder and is secured by the Company's rapid response vehicle.	30,008	23,419
Note payable to Bank of America, due in monthly installments of \$5,772, including interest at 7.40%, through June 2011. The note is personally guaranteed by the Company's principal shareholder and is secured by equipment in the Company's rapid response vehicle.	<u>263,763</u>	<u>238,607</u>
	363,017	319,394
Less: Current portion	<u>(86,685)</u>	<u>(110,572)</u>
	<u>\$ 276,332</u>	<u>\$ 208,822</u>

## 9. OPERATING LEASES

The Company had a three-year non-cancelable lease for its office and warehouse space in Hollywood, Maryland. Rent expense under the terms of this agreement was \$15,974 per month. This lease expired in June 2006 and was renewed for an additional two-year period at \$12,638 per month. The current lease expires on June 30, 2008. Future minimum rental payments under this agreement are as follows at:

	December 31, 2006	June 30, 2007 (Unaudited)	June 30, 2006
2007	\$ 151,656	\$ 75,828	\$227,484
2008	<u>75,828</u>	<u>75,828</u>	<u>75,828</u>
	<u>\$ 227,484</u>	<u>\$151,656</u>	<u>\$303,312</u>

Rent expense amounted to approximately \$171,000 during 2006. Approximately \$157,000 of rent was included in operating expenses during 2006 and approximately \$14,000 of rent was included in work-in-process inventory at December 31, 2006. Rent expense amounted to approximately \$76,000 and \$95,000 for the six-month period ended June 30, 2007 and 2006, respectively.

## 10. RELATED PARTY TRANSACTIONS

During 2006, the Company entered into two short-term loan arrangements with its principal shareholder. During 2007, the Company entered into an additional short-term loan arrangement with its principal shareholder. The following loans were payable to its principal shareholder as of:

	December 31, 2006	June 30, 2007 (Unaudited)
Unsecured installment loan, payable in monthly installments of \$8,699, including interest of 8%, due November 1, 2007.	\$ 91,968	\$ 34,223
Unsecured note payable to shareholder, including interest at 8%; due in full on January 28, 2007	20,000	—
Unsecured installment loan, payable in monthly installments of \$5,970, including interest of 8%, due June 1, 2008	—	29,263
	<u>\$ 111,968</u>	<u>\$ 63,486</u>

## 11. BENEFIT PROGRAMS

The Company sponsors a 401k plan (the Plan) covering all eligible employees. The Plan includes 401(k) salary deferral provisions allowing eligible employees to defer a portion of their annual compensation, limited to annually determined Federal limits. The Company makes matching contributions to the Plan in an amount equal to 50% of the first 15% of employee contributions. The Company may also make profit sharing contributions to the Plan on a discretionary basis. There were no profit-sharing contributions to the Plan during 2006. Employer matching contributions to the Plan were approximately \$44,000 for the year ended December 31, 2006. There was no employer matching contributions during the six-month period ended June 30, 2007. Employer matching contributions to the Plan were approximately \$38,000 during the six-month period ended June 30, 2006.

## 12. STOCK OPTIONS

The Company has non-qualified stock option arrangements for certain key employees which were granted under two plans dated April 24, 2004 and June 16, 2005. The stock option agreements have a strike price of \$1.00 and grant the Company a first right of refusal and existing shareholders a second right of refusal on any future sale of the stock. The option awards generally vest based on three years of continuous service. The stock option price is equal to the fair market value of the Company, less a minority discount, as determined by management of the Company.

## 12. STOCK OPTIONS (Continued)

The fair value of each option award is estimated on the date of grant using an option-pricing model and the following assumptions: A risk free interest rate based on the U.S. Treasury yield curve (4.7% at December 31, 2006), an expected term of 3 years, which represents the period of time that the options are expected to be outstanding, and expected volatility of 49.74%, based on an evaluation of comparable companies' measures of volatility. The Company has used this measure as a basis for determining the expected volatility used in calculating the value of the option awards because there is not sufficient historical information about past volatility available on which to base a reasonable and supportable estimate of the expected volatility of its share price. The Company does not anticipate declaring dividends now or in the future and has therefore assumed no dividend rate.

The following table summarizes the activity of the Company's stock option plan:

Options	Shares	Exercise Price	Weighted Average Price	Weighted Average Remaining Contractual Term
Outstanding as of January 1, 2006	633	1.00	1.00	
Exercised	(105)	1.00	1.00	
Granted	—	—	—	
Outstanding as of December 31, 2006	<u>528</u>	<u>1.00</u>	<u>1.00</u>	<u>1.40</u>
Exercised (Unaudited)	—	—	—	
Granted (Unaudited)	—	—	—	
Outstanding at June 30, 2007 (Unaudited)	<u>528</u>	<u>1.00</u>	<u>1.00</u>	<u>1.40</u>
Exercisable as of December 31, 2006	<u>528</u>	<u>\$ —</u>	<u>\$ —</u>	
Exercisable as of June 30, 2007 (Unaudited)	<u>528</u>	<u>\$ —</u>	<u>\$ —</u>	

During the year ended December 31, 2006 and the six-month period ended June 30, 2007, the Company recorded stock-based compensation costs of \$27,198 and \$13,488, respectively, attributable to previously awarded grants. No compensation expense was recorded for the six-month period ended June 30, 2006. All options become fully vested at the end of the required service period, which is generally a three-year period. As of December 31, 2006 and June 30, 2007, no options are fully vested and exercisable, as these service periods have not yet been met.

As of December 31, 2006 and June 30, 2007, there was \$34,336 and \$20,848, respectively, of total unrecognized compensation cost related to nonvested share-based compensation arrangements, which is expected to be recognized over a weighted average period of 1.4 years as of December 31, 2006.

### **13. MAJOR CUSTOMER CONCENTRATION**

The Company has earned significant revenues by providing services to U.S. Government agencies under prime contracts and subcontracts with other defense contractors. Most of these contracts require the Company to maintain high-security limited-access work areas and offices. Additionally, Company employees must obtain and maintain high-level security clearances from the U.S. Government.

In 2004, the Company was awarded its first prime contract with the U.S. Government. The contract is a defense contract in the amount of \$30 million dollars over five years. Approximately half of the contract has been subcontracted with another defense contractor. The contract is dependent upon both the subcontractor and the Company providing the work throughout the contract term. The current level of funding on the contract is approximately \$5.6 million.

During 2005, the Company, in anticipation of a work slow down from one of its largest customers, reduced its workforce by one fourth and by the end of 2006, its workforce was approximately one third of its 2004 workforce level.

The Company's management believes the turnabout is temporary and has made provisions in its infrastructure to retain key employees, develop new products for demonstration and resale to secure other prime contracts under new and existing markets for commercial and Governmental agencies.

For the year ended December 31, 2006, the Company's revenue from contracts under prime or subcontracts under U.S. Government agency contracts represented approximately 95% of the Company's total revenue. The Company's revenues are heavily concentrated in three or more customers, who represented approximately 81% of the Company's total revenue for the year ended December 31, 2006.

### **14. PROPERTY HELD FOR OTHERS**

The Company assembles and holds U.S. Government high level secured property which is either in the process of being fabricated, assembled ready for delivery or which it has received directly for secure storage until requested either by contract or otherwise. The Company does not carry the value of this property as inventory or as a liability on its balance sheets. The Company carries insurance covering property of others and management feels the coverage is adequate.

### **15. SHAREHOLDERS' EQUITY**

#### **Common Stock**

The Company, in August 2005, adjusted its par value per share from \$10.00 to \$.10 per share through a 100/1 stock split. All shareholders of record received one hundred times the number of shares previously held. The Stock split also effects stock option holders whose option shares increased accordingly.

### **16. SUBSEQUENT EVENT**

Subsequent to year-end, the Company accepted an offer to sell all of its issued and outstanding shares of common stock to a third party. On September 28, 2007, the acquisition was finalized for an initial cash purchase price of \$1,000,000, with up to \$2,000,000 in additional cash consideration contingent on the achievement of certain sales milestones.

**ULTRALIFE BATTERIES, INC.**  
**UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS**

The following unaudited pro forma financial statements combine the historical consolidated balance sheets and statements of operations of Ultralife Batteries, Inc. ("Ultralife") and Innovative Solutions Consulting, Inc. ("ISC"), giving effect to the acquisition of all of the issued and outstanding shares of common stock of ISC by Ultralife on September 28, 2007 using the purchase method of accounting.

The unaudited pro forma condensed combined statements of operations for the six months ended June 30, 2007 and for the year ended December 31, 2006 are presented to give effect to the acquisition of all of the issued and outstanding shares of common stock of ISC as if it had occurred on January 1, 2006. The unaudited pro forma condensed combined balance sheets as of June 30, 2007 are presented to give effect to the acquisition of all of the issued and outstanding shares of common stock of ISC on June 30, 2007.

The unaudited pro forma financial statements are presented for illustrative purposes only and are not intended to represent or be indicative of the consolidated results of operations or the consolidated financial position of Ultralife that would have been reported had the acquisition been consummated as of the dates presented, and should not be viewed to be representative of future operating results or the financial position of Ultralife. The unaudited pro forma financial statements do not reflect any adjustments to conform accounting policies, other than those mentioned in the notes thereto, or to reflect any cost synergies anticipated as a result of the acquisition, or any future acquisition related expenses.

Certain adjustments made to the unaudited pro forma financial statements have been prepared based on preliminary estimates of the fair values of the net assets from ISC. The impact of ongoing integration activities and adjustments to the fair value of acquired net tangible and intangible assets of ISC could cause material differences in the information presented.

The unaudited pro forma financial statements should be read in conjunction with the historical financial statements of ISC included in this Current Report on Form 8-K/A and the consolidated financial statements of Ultralife included in its Quarterly Report on Form 10-Q for the period ended June 30, 2007 and its Annual Report on Form 10-K for the year ended December 31, 2006.

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**ULTRALIFE BATTERIES, INC.**  
**UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENT OF OPERATIONS**  
**SIX MONTHS ENDED JUNE 30, 2007**  
(Amounts In Thousands, Except Per Share Amounts)

	Historical		Pro Forma Adjustments	Pro Forma Combined
	Ultralife	ISC		
<b>Revenues</b>	\$67,516	\$ 1,122	\$ —	\$68,638
<b>Cost of products sold</b>	51,398	1,103	—	52,501
<b>Gross margin</b>	16,118	19	—	16,137
<b>Operating expenses:</b>				
Research and development	3,302	210	—	3,512
Selling, general, and administrative	10,508	131	—	10,639
<b>Total operating expenses</b>	<u>13,810</u>	<u>341</u>	<u>—</u>	<u>14,151</u>
<b>Operating income (loss)</b>	2,308	(322)	—	1,986
<b>Other income (expense):</b>				
Interest income	32	—	—	32
Interest expense	(1,261)	(29)	(42) (A)	(1,332)
Miscellaneous	183	22	—	205
<b>Income (loss) before income taxes</b>	<u>1,262</u>	<u>(329)</u>	<u>(42)</u>	<u>891</u>
Income tax provision — current	—	—	—	—
Income tax provision — deferred	—	—	—	—
<b>Total income taxes</b>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
<b>Net Income (Loss)</b>	<u>\$ 1,262</u>	<u>\$ (329)</u>	<u>\$ (42)</u>	<u>\$ 891</u>
<b>Earnings (Loss) per share — basic</b>	\$ 0.08			\$ 0.06
<b>Earnings (Loss) per share — diluted</b>	\$ 0.08			\$ 0.06
<b>Weighted average shares outstanding — basic</b>	15,100			15,100
<b>Weighted average shares outstanding — diluted</b>	15,320			15,320

See accompanying notes to unaudited pro forma condensed combined financial statements.

**ULTRALIFE BATTERIES, INC.**  
**UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENT OF OPERATIONS**  
**YEAR ENDED DECEMBER 31, 2006**  
(Amounts In Thousands, Except Per Share Amounts)

	Historical		Pro Forma Adjustments	Pro Forma Combined
	Ultralife	ISC		
<b>Revenues</b>	\$ 93,546	\$ 3,738	\$ —	\$ 97,284
<b>Cost of products sold</b>	76,103	4,363	—	80,466
<b>Gross margin</b>	17,443	(625)	—	16,818
<b>Operating expenses:</b>				
Research and development	5,097	368	—	5,465
Selling, general, and administrative	15,303	396	—	15,699
Total operating expenses	20,400	764	—	21,164
<b>Operating loss</b>	(2,957)	(1,389)	—	(4,346)
<b>Other income (expense):</b>				
Interest income	126	6	—	132
Interest expense	(1,424)	(38)	(80) (B)	(1,542)
Gain on insurance settlement	191	—	—	191
Miscellaneous	311	2	—	313
<b>Loss before income taxes</b>	(3,753)	(1,419)	(80)	(5,252)
Income tax provision — current	—	—	—	—
Income tax provision — deferred	23,735	—	—	23,735
Total income taxes	23,735	—	—	23,735
<b>Net Loss</b>	<u>\$ (27,488)</u>	<u>\$ (1,419)</u>	<u>\$ (80)</u>	<u>\$ (28,987)</u>
<b>Loss per share — basic</b>	\$ (1.84)			\$ (1.94)
<b>Loss per share — diluted</b>	\$ (1.84)			\$ (1.94)
<b>Weighted average shares outstanding — basic</b>	14,906			14,906
<b>Weighted average shares outstanding — diluted</b>	14,906			14,906

See accompanying notes to unaudited pro forma condensed combined financial statements.



**ULTRALIFE BATTERIES, INC.**  
**UNAUDITED PRO FORMA CONDENSED COMBINED BALANCE SHEET**  
**AS OF JUNE 30, 2007**  
**(Amounts In Thousands, Except Per Share Amounts)**

	Historical		Pro Forma Adjustments	Pro Forma Combined
	Ultralife	ISC		
<b>ASSETS</b>				
<b>Current assets:</b>				
Cash and cash equivalents	\$ 553	\$ 104	\$ —	\$ 657
Trade accounts receivable, net	23,190	348	—	23,538
Inventories	31,659	116	—	31,775
Due from insurance company	849	—	—	849
Deferred tax asset — current	82	—	—	82
Prepaid expenses and other current assets	1,966	77	—	2,043
<b>Total current assets</b>	<b>58,299</b>	<b>645</b>	<b>—</b>	<b>58,944</b>
<b>Property, plant and equipment, net</b>	<b>19,396</b>	<b>829</b>	<b>—</b>	<b>20,225</b>
<b>Goodwill and intangible assets, net</b>	<b>22,245</b>	<b>—</b>	<b>13 (C)</b> <b>856 (D)</b>	<b>23,114</b>
<b>Other assets</b>				
Security deposits	77	—	—	77
<b>Total Assets</b>	<b>\$100,017</b>	<b>\$ 1,474</b>	<b>\$ 869</b>	<b>\$102,360</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>				
<b>Current liabilities:</b>				
Current portion of debt and capital lease obligations	\$ 13,110	\$ 702	\$ 1,000 (C)	\$ 14,812
Accounts payable	14,293	241	13 (C)	14,547
Other current liabilities	9,261	174	—	9,435
<b>Total current liabilities</b>	<b>36,664</b>	<b>1,117</b>	<b>1,013</b>	<b>38,794</b>
<b>Long-term liabilities:</b>				
Debt and capital lease obligations	20,350	213	—	20,563
Other long-term liabilities	482	—	—	482
<b>Total long-term liabilities</b>	<b>20,832</b>	<b>213</b>	<b>—</b>	<b>21,045</b>
<b>Shareholders' equity:</b>				
Common stock, par value \$0.10 per share	1,586	1	(1) (E)	1,586
Capital in excess of par value	136,071	144	(144) (E)	136,071
Accumulated other comprehensive income	6	—	—	6
Retained earnings (accumulated deficit)	(92,764)	(1)	1 (E)	(92,764)
	44,899	144	(144)	44,899
Less — Treasury stock, at cost	2,378	—	—	2,378
<b>Total shareholders' equity</b>	<b>42,521</b>	<b>144</b>	<b>(144)</b>	<b>42,521</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$100,017</b>	<b>\$ 1,474</b>	<b>\$ 869</b>	<b>\$102,360</b>

See accompanying notes to unaudited pro forma condensed combined financial statements.

**ULTRALIFE BATTERIES, INC.**  
**NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS**  
(Amounts in Thousands, except Share Amounts)

**Note 1: Basis of Presentation and Purchase Price Allocation**

On September 28, 2007, we finalized the acquisition of all of the issued and outstanding shares of common stock of Innovative Solutions Consulting, Inc. ("ISC"), a provider of a full range of engineering and technical services for communication electronic systems to government agencies and prime contractors.

The initial cash purchase price was \$1,000, with up to \$2,000 in additional cash consideration contingent on the achievement of certain sales milestones. The additional cash consideration is payable in up to three annual payments and subject to possible adjustments as set forth in the Stock Purchase Agreement. The initial \$1,000 cash payment was financed through a combination of cash on hand and borrowings through the revolver component of our credit facility with our primary lending banks. We incurred \$13 in acquisition related costs, which are included in the initial cost of the investment of \$1,013, with a potential total cost of the investment of \$3,013 assuming the earn-out of all contingent consideration.

The following table represents the preliminary allocation of the purchase price to assets acquired and liabilities assumed as of the proforma balance sheet;

<b>ASSETS</b>	
Current assets:	
Cash	\$ 104
Trade accounts receivables, net	348
Inventories	116
Prepaid expenses and other current assets	77
<b>Total current assets</b>	<b>645</b>
Property, plant and equipment, net	829
Goodwill	869
<b>Total assets acquired</b>	<b><u>2,343</u></b>
<b>LIABILITIES</b>	
Current liabilities:	
Current portion of long-term debt	702
Accounts payable	241
Other current liabilities	174
<b>Total current liabilities</b>	<b>1,117</b>
Long-term liabilities:	
Debt	213
<b>Total liabilities assumed</b>	<b><u>1,330</u></b>
<b>Total Purchase Price</b>	<b><u>\$ 1,013</u></b>

The estimated excess of the purchase price over the net tangible and intangible assets acquired of \$144 was recorded as goodwill in the amount of \$869. We are in the process of completing the valuations of certain tangible and intangible assets acquired with the new business. The final allocation of the excess of the purchase price over the net assets acquired is subject to revision based upon our final review of valuation assumptions. The acquired goodwill will be assigned to the communications accessories segment and is expected to be fully deductible for income tax purposes.

**Note 2: Pro Forma Adjustments**

The unaudited pro forma condensed combined statements of operations include the adjustments necessary to give effect to the acquisition as if it had occurred on January 1, 2006. The unaudited pro forma condensed combined statements of operations reflect the allocation of the acquisition cost to the fair value of tangible and intangible assets acquired and liabilities assumed as described in Note 1. The unaudited pro forma condensed combined balance sheets include the adjustments necessary to give effect to the acquisition as if it occurred on June 30, 2007. No pro forma adjustments were required to conform ISC's accounting policies to Ultralife's accounting policies.

- (A) Adjustment to record impact on interest expense that would have been incurred (at a weighted average interest rate of 8.25%) due to a higher average outstanding balance on the revolver portion of the credit facility to fund the cash purchase price.
- (B) Adjustment to record impact on interest expense that would have been incurred (at a weighted average interest rate of 7.96%) due to a higher average outstanding balance on the revolver portion of the credit facility to fund the cash purchase price.
- (C) Adjustment to record the \$1,000 in short-term borrowings, in connection with ISC's acquisition purchase price, along with the accrual of \$13 in capitalized acquisition costs.
- (D) Adjustment to record the goodwill associated with the allocation of the ISC acquisition purchase price at June 30, 2007.
- (E) Adjustment to eliminate ISC's equity associated with the allocation of the ISC acquisition purchase price.